

## Larry's Landscaping & Garden Supply Profit & Loss YTD Comparison October through December 2003

	Oct - Dec 03	Oct - Dec 03
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
<b>Landscaping Services</b>		
Design Services	13,510.00	13,510.00
<b>Job Materials</b>		
Misc Materials	141.30	141.30
Decks & Patios	45.00	45.00
Fountains & Garden Lighting	6,803.40	6,803.40
Plants and Sod	5,341.95	5,341.95
Sprinklers & Drip systems	3,887.21	3,887.21
<b>Total Job Materials</b>	16,218.86	16,218.86
<b>Labor</b>		
Installation	24,407.00	24,407.00
Maintenance & Repairs	3,564.50	3,564.50
<b>Total Labor</b>	27,971.50	27,971.50
<b>Total Landscaping Services</b>	57,700.36	57,700.36
Markup Income	815.00	815.00
Retail Sales	383.03	383.03
Service	6,610.00	6,610.00
<b>Total Income</b>	65,508.39	65,508.39
<b>Cost of Goods Sold</b>		
Cost of Goods Sold	4,220.25	4,220.25
<b>Total COGS</b>	4,220.25	4,220.25
<b>Gross Profit</b>	61,288.14	61,288.14
<b>Expense</b>		
<b>Automobile</b>		
Insurance	427.62	427.62
Fuel	55.93	55.93
Maintenance & Repairs	254.50	254.50
<b>Total Automobile</b>	738.05	738.05
Bank Service Charges	73.50	73.50
Delivery Fee	15.00	15.00
<b>Insurance</b>		
Disability	150.00	150.00
Liability	855.00	855.00
Worker's Comp	630.00	630.00
<b>Total Insurance</b>	1,635.00	1,635.00
Interest Expense	182.86	182.86
<b>Job Expenses</b>		
<b>Job Materials</b>		
Decks & Patio	0.00	0.00
Fountains & Garden Lighting	1,150.00	1,150.00
Plants & Sod	902.25	902.25
<b>Total Job Materials</b>	2,052.25	2,052.25
Permits	0.00	0.00
Subcontractors	375.00	375.00
<b>Total Job Expenses</b>	2,427.25	2,427.25
Mileage Reimbursement	4.50	4.50
Payroll Expenses	28,733.60	28,733.60
<b>Professional Fees</b>		
Legal	375.00	375.00
<b>Total Professional Fees</b>	375.00	375.00
Rent	2,400.00	2,400.00

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Accrual Basis

Larry's Landscaping & Garden Supply  
Profit & Loss YTD Comparison  
October through December 2003

	<u>Oct - Dec 03</u>	<u>Oct - Dec 03</u>
Repairs		
Equipment Repairs	45.00	45.00
<b>Total Repairs</b>	45.00	45.00
Tools and Misc. Equipment	735.00	735.00
Uncategorized Expenses	0.00	0.00
Utilities		
Gas and Electric	424.42	424.42
Telephone	149.96	149.96
Water	81.17	81.17
<b>Total Utilities</b>	655.55	655.55
<b>Total Expense</b>	38,020.31	38,020.31
<b>Net Ordinary Income</b>	23,267.83	23,267.83
Other Income/Expense		
Other Income		
Misc Income	842.00	842.00
Interest Income	91.11	91.11
<b>Total Other Income</b>	933.11	933.11
<b>Net Other Income</b>	933.11	933.11
<b>Net Income</b>	<b><u>24,200.94</u></b>	<b><u>24,200.94</u></b>